## **AREAS OF EXPERTISE**

Highly accomplished Business Leader with extensive experience providing business solution that enhance productivity, improve quality, drive sustained preformance, and maximize revenue potential.

- Project Management
- Strategic Planning
- Financial Management
- Database Management
- Relationship Management
- Information Technology
- Performance Analysis
- Industry / Market Research

## **PROFESSIONAL BACKGROUND**

#### National Health Group, West Hartford, CT

### IS Business Analyst II / CES Eligibility Project Management Group

Executed project management functions including project planning, budgeting, business requirements, technical design, systems specifications, and project deliverables. Assessed feedback from project employees and determined project completion date. Create, documented, and validated acceptance, integration, performance, and regression test plans. Provided technical support and problem resolution strategies for customers.

- Directed all aspects of project management for multiple projects, which resulted in project completion within allotted time frame and budgetary constraints.
- Interacted with business partners concerning project specifications, which resulted in increased satisfaction levels upon completion.
- Played a key role in training internal and external customers on application functionality.
- Spearheaded process improvement initiatives, which significantly improved operation efficiency levels.

### First Rate HealthCare, Tolland, CT

## Board Consultant / Business Development & Marketing

Managed all aspects of benefits administration including medical and dental plan designs. Formulated and analyzed various business reports and presented reports to management. Handled database management functions successfully. Provided exceptional level of support to diverse client base.

- Evaluated medical and dental benefit requests by small case, middle market, and national accounts and recommended alternatives to meet customer needs.
- Conducted market research within the healthcare industry and identified new opportunities for optimizing revenue potential.
- Contributed to Expert Team Meetings concerning new case installation process and related issues.

2008 to 2010

## Senior Financial Analyst / Team Leader - CHMO Billing & Eligibility

Evaluated team performance levels and recommended professional development initiatives. Developed and presented training materials to new employees. Resolved billing discrepancies as needed. Acted as a corporate resource during the Billing Transformation Project and provided intelligence on billing, eligibility, and reconciliation systems.

- Supervised and trained a team of 10 employees in daily job responsibilities.
- Participated on the Desk Level Metrics Team, which analyzed data gathered by CT and AZ service centers as well and implemented organizational metrics.
- Surpassed team objectives on a regular basis due to exceptional leadership abilities.
- Collaborated on the identification of uncollected premium payments, which resulted in an augmentation in collection processes and a decreased number of uncollected premium payments.
- Aided in information technology initiatives including system upgrades, system testing, technical support, and troubleshooting.

Business Development

- Technical Support
- Benefits Administration
- Customer Service

2010 to Present

2007 to 2010

#### Financial / Customer Service Specialist - CHMO Billing & Eligibility

Handled all areas of customer service within the department. Investigated and eliminated account issues in a timely manner.

- Played a vital role in increasing customer retention levels within saturated markets.
- Developed and introduced a delinquency process, which became the primary focus of customer service protocols.

## **EDUCATION**

SOUTHERN CONNECTICUT STATE UNIVERSITY, New Haven, CT Bachelor of Science, Business Administration

# TRAINING

Essentials of Management Building an Inclusive Environment

# **COMPUTER SKILLS**

• Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Microsoft Access, Microsoft Project

2006