**SUMMARY**

Seeking a position that allows growth within a company. Strength Possesses the analytical abilities and technical skills necessary for engineering innovative designs and applications. Solid understanding of electrical engineering theory, industry­standard circuit design, and testing tools.

**CORE COMPETENCIES**

Technical Telecom Analyst, Project Management, System Administration, Provisioning With Coordination And Scheduling Of Cutovers, Billing & Vendor Contract Negotiation& Management, Product Training, Site Surveys, Billing & Budgeting, Capacity Planning & Network Design, MAC's ­ VoIP­CM.

**PROFESSIONAL EXPERIENCE**

# Sales Engineer Consultant

## ABC Corporation ­ February 2000 – October 2012

**Key Deliverables:**

* Independently project managed the design and implementation of customers applications from assigned orders.
* Single point of contact from Sales Contract execution to deployment of requested services which could consist of any combination of Voice, Data, Internet and VOIP.
* Provided technical support for customer and worked with field tech and other departments that would be able to assist customer to resolve voice or data issues.
* Customer and vendor communication, coordinated of internal cross functional departments associated with order processing &amp; lead any escalations as needed and scheduled all required parties for a proper service deployment.
* Reviewed contracts and order review, administered and coordinated all installs pertaining to new service, moves, adds and changes.
* Ordered CSR to determine products of current service determined Cilli codes Coordinated and managed turn up of services, trouble shot any issues that arose.
* Coordinated and Project Managed end to end network engineering and provisioning of all products sold, tested circuits, LNP conversion (hot­cut).

# Sales Engineer

## ABC Corporation ­ 1996 – 2000

**Key Deliverables:**

* Aug 2009 Responsible for servicing existing accounts and develop new business.
* Visit with distributors throughout North America and make joint sales calls to end users.
* 25% travel.
* Arrange and conduct trade shows.
* June 2001 Gemini Manufacturing, Inc.
* Anaheim, CA To Sales Engineer Sheet Metal Fabrication & Stamping.
* CNC Machining,.

**EDUCATION**

Bachelor of Science in Business Administration ­ (DeVry University ­ Pomona, CA)